



## AFSA & KIIKSTART 2019 MEMBERSHIP TRAINING OFFER



### TOPIC 9

#### YOUR BUSINESS ROAD MAP

*Business plans don't have to be long, formal documents. Take a practical approach to short-term planning for the next 3 to 12 months that outlines your goals and actions.*

AFSA and KiiKstart are working together to bring members an exclusive opportunity to build their teams and business, not just now but into the future.

#### WHAT IS PROVIDED?

Facilitation and coaching via small team learning or via a one on one or two staff member approach. Each topic and module has been driven by the needs, skill gaps and opportunities of AFSA members.

#### WHAT PROBLEMS AND SKILLS GAPS ARE SOLVED?

Business plans do not have to be long, formal document, as if it were a thesis. It's the content and focus, not the length that matters.

View the business plan as a guide—a roadmap for your business that outlines goals and details around how you plan to achieve those goals.

The focus will be on short term planning over a 3 to 12 month period and you will be provided with guidance on how to take ideas and opportunities and make these a reality with your team.

#### Key modules include:

- ✓ Determine new areas to leverage and build on that best meet changing client wants and expectations.
- ✓ Learn the process of how to get your team to smartly prioritise so you minimise waste, save more time and generate more revenue – and ultimately profit.
- ✓ Identify new areas of business that impact on opportunity and growth – gain control measures to limit the impact of threats, hazards and risks.
- ✓ Practical planning in order to gain a solution based not roadblock focused approach. Gain a proven process for taking an idea and making it a success.
- ✓ Develop practical and useful methods of measurement and review as part of the overall planning and doing process.

*Bookings and Enquiries to*

**KIIKSTART PTY LTD**

Ali Uren

Mobile: 0428 593 400 or Email: [enquiries@kiiikstart.com](mailto:enquiries@kiiikstart.com)

***“THE ONLY THING WE KNOW ABOUT THE FUTURE IS THAT IT WILL BE DIFFERENT”  
PETER DRUCKER***